

CPCA Business Growth Service

Q9 – Area Data Pack: CCC

Growth Works: Reporting Period
1st January to 31st March 2023



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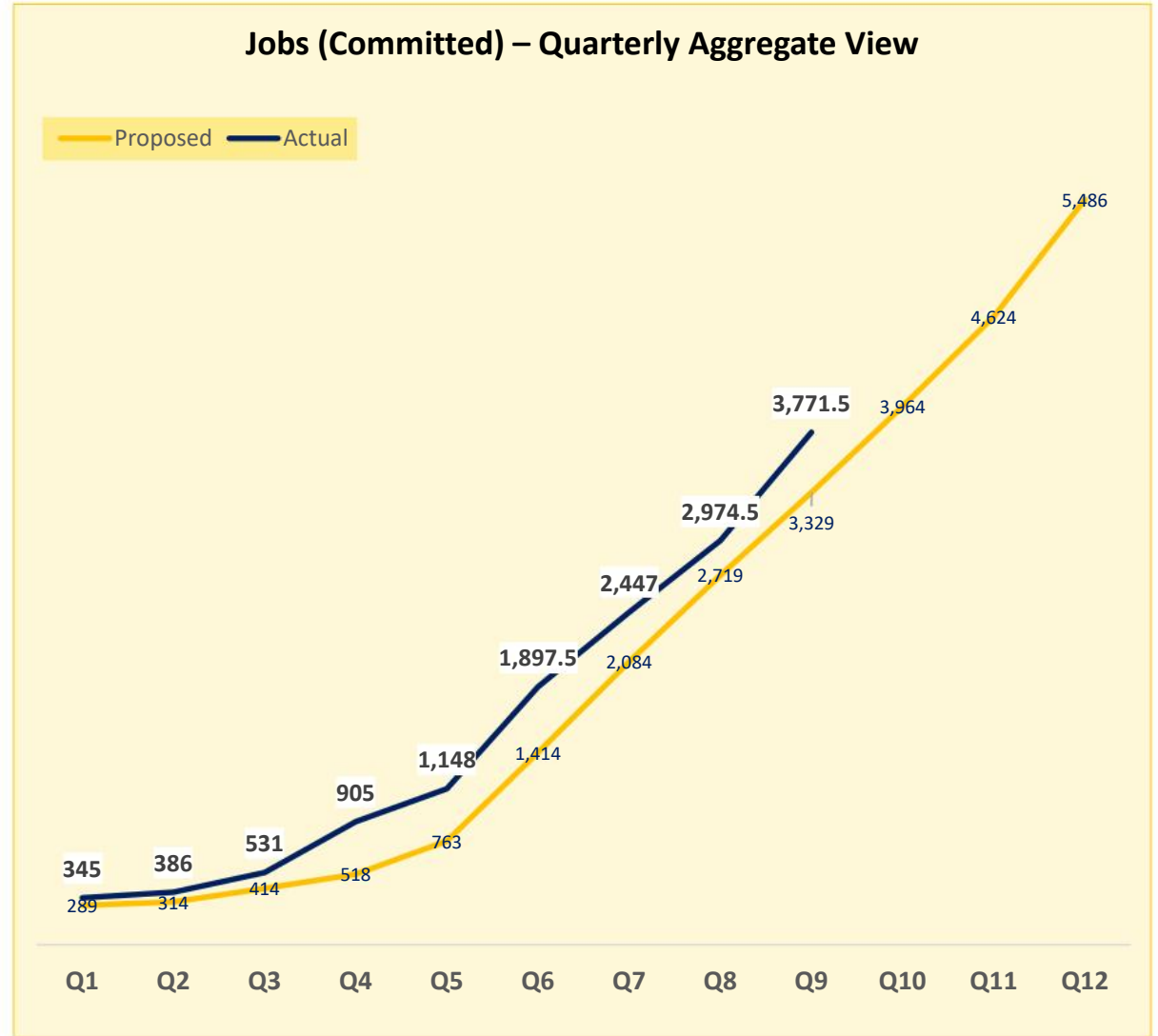
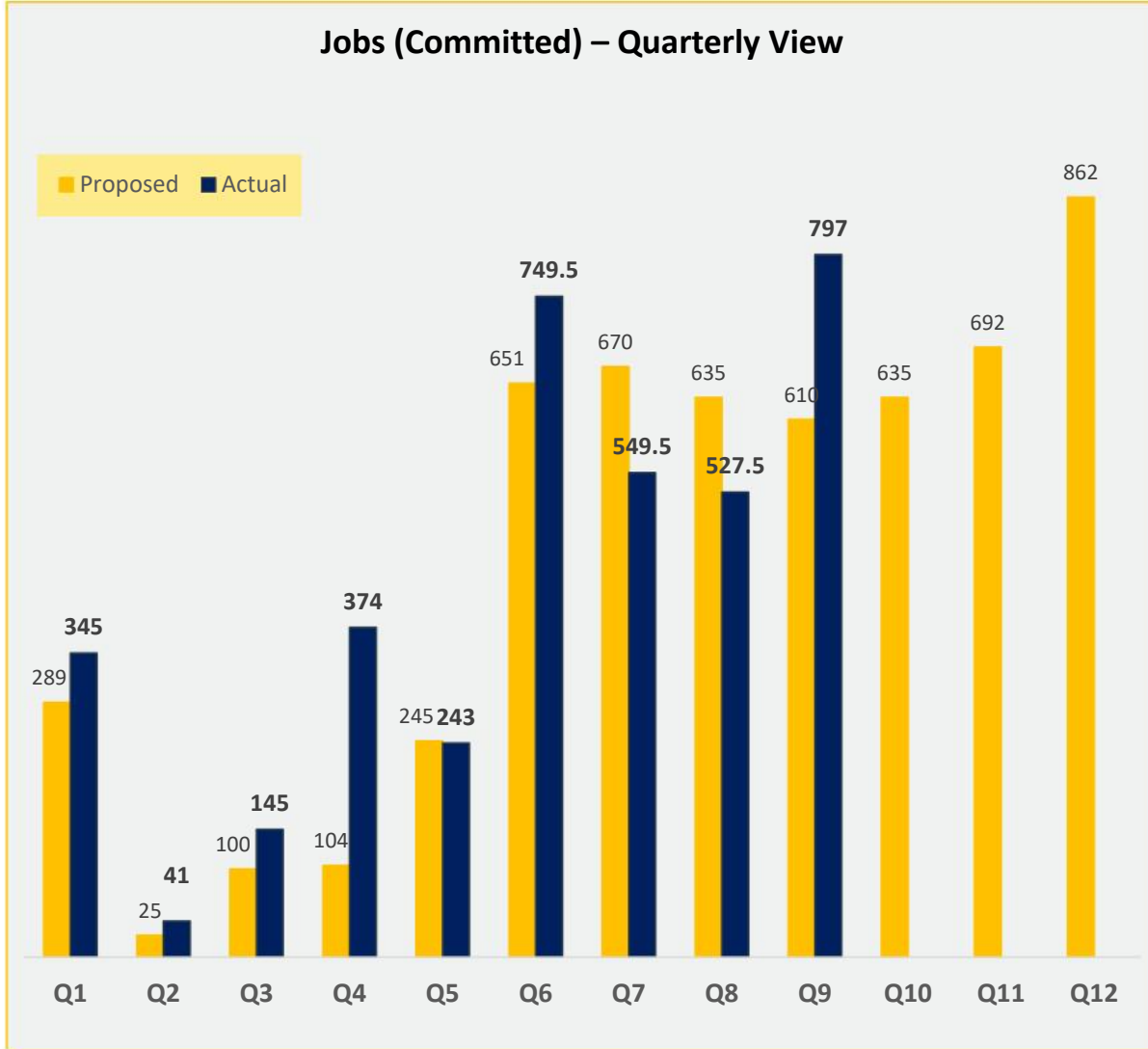


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Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



Service Lines: outcome creation results broken down by district



NOTE: Skills has no jobs targets to achieve but occasionally create new jobs, which is noted in italics below.

Service Line / GW Offer	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
Coaching: nudge grants*	10	72	0	74	255	104	82	597	
Investment	56	0	0	0	0	0	0	56	
SME CapEx Grants	0	6	25	0	22	5	0	58	
SME Equity Investment	84	0	0	0	0	0	0	84	
<i>Skills has no target to achieve for jobs but occasionally creates jobs</i>									2
Yr 1&2 Jobs (all services)*	538.5	393	310	273	551	687.5	158.5	2,974.5	TARGET BY END OF YEAR-3
Yr 3 - Q9 Jobs (all services)	150	78	25	74	277	109	82	797	
TOTAL	688.5	471	335	347	828	796.5	240.5	3,771.5	5,486

Note: Year 1 & 2 figure includes 67 for Skills Service jobs which do not appear in the DC splits.

* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

Skills Outcome	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
Yr 1&2 Learning Outcomes	*42	1	*126	20	673	*5	0	867	TARGET BY END OF YEAR-3
Yr3 - Q9 Learning Outcomes	1	0	43	69	91	0	0	204	
TOTAL	43	1	169	89	764	5	0	1,071	1,705
Yr 1&2 Apprenticeships	95	8	32	19	146	17	0	317	TARGET BY END OF YEAR-3
Yr3 to Q9 Apprenticeships	24	3	3	5	56	0	0	91	
TOTAL	119	11	35	24	202	17	0	408	1,400

* Note: following a post code check on Learning Outcome, five (5) in CCC are SCDC, and three (3) in CCC are FDC, so the data has been altered accordingly.

Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.



Our performance against the leading contracted metrics...



10 Net jobs created (committed)*



20 Businesses provided with a Growth Diagnostic



10 Businesses enrolled in coaching assignments



6 Businesses starting a coaching journey



15 Businesses completing a coaching journey

In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...


Stated Challenge	Responses Cited
Need growth finance	7 ■
Need to find the right new people	5 ■
Need to improve skills deficits in current team	8 ■
Need more effective people development strategy	3 ■
Need new equipment	4 ■
Need bigger premises	0
Need to improve productivity	0
Need more effective marketing	8 ■
Need more effective sales	4 ■
Need more effective growth strategy	3 ■
Need more effective leadership and management	0
Other	0
TOTAL BY GEOGRAPHY	42

To support coaching some SMEs benefited from a revenue grant.



12 Revenue grant awards made to local firms

SME Revenue Grant Awards



£144,234

Awarded in Revenue Grants




* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services

CCC

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.





Inward Investment performance against the leading contracted metrics...

-  **56** Jobs created (committed)
-  **2** Inward Investment successes landed locally
-  **0** Active projects with this CC as the preferred UK location



Inward Investment Successes

 Canada • Life Sciences	 Switzerland • Life Sciences
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Skills performance against the leading contracted metrics...

-  **24** Apprenticeships created (committed)
-  **1** Additional training and learning outcomes
-  **4** CO23's in place / SME engagement
-  **2** R9 (CO23 action plans) completed



CEC Contract – 14 Schools / Colleges

-  **14** Of 14 eligible schools engaged in CEC
-  **9** Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...

-  **0** Jobs created (committed) from CapEx grant awards
-  **0** SME CapEx grant awards made to local firms

SME Capital Growth Awards
 **£0** Awarded in Capital Growth Funding to local SMEs

-  **84** Jobs created (committed) from Equity projects
-  **4** SME CapEx grant awards made to local firms

Equity Placed
 **£975,000** Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



NOTE: data is for the period 1st January to 31st March 2023.

Name	Number of Grants Awards	Total Value of Grant Awards	Average Value of Grant Awards	Jobs to be created as a result of Grant	Grant Award per Job Created
Revenue Grant (ERDF)	11	£133,553.50	£12,141.23	32	£4,173.55
Revenue Grant (LGF)	1	£14,680.00	£14,680.00	4	£3,670.00
SME CapEx Grant	0	£0.00	£0.00	0	£0.00
	12	£144,233.50	£12,352.79	36	£4,117.60

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Neutreeno Ltd	LGF	£14,680.00	4	£3,670.00	Mar-23
Eclectic Recruitment	ERDF	£20,000.00	3	£2,083.33	Jan-23
Cambridge Animal Technologies	ERDF	£15,000.00	1	£6,600.00	Jan-23
Neutreeno	ERDF	£10,000.00	1	£6,406.37	Jan-23
Gibson Jones Recruitment Ltd	ERDF	£10,000.00	3	£7,622.50	Feb-23
Cambridge Marketing College Ltd	ERDF	£6,500.00	1	£7,075.00	Feb-23
Kralium Ltd	ERDF	£20,000.00	4	£1,322.22	Mar-23
The Cambirgde Union Society	ERDF	£3,375.00	10	£1,428.57	Mar-23
Fitzbillies (Cambridge) Limited	ERDF	£18,460.50	3	£1,061.25	Mar-23
Ellutia Limited	ERDF	£5,400.00	1	£1,275.90	Mar-23
Consortial Limited	ERDF	£14,818.00	3	£2,050.00	Mar-23
Vuala	ERDF	£10,000.00	2	£2,500.00	Mar-23
		£144,233.50	36	£4,117.60	

SERVICE LINE REPORTING: Equity

NOTE: data is for the period 1st January to 31st March 2023.

CCC

Name	Equity Placed	Jobs to be created as a result of Equity	Equity Award per Job Created	Date of Equity Panel Approval
NoBACZ	£250,000.00	11	£22,727.00	Jan-23
Biologic	£250,000.00	50	£5,000.00	Jan-23
Infersens	£250,000.00	14	£17,857.00	Mar-23
Immaterial	£225,000.00	9	£25,000.00	Mar-23
	£975,000.00	84	£4,117.60	



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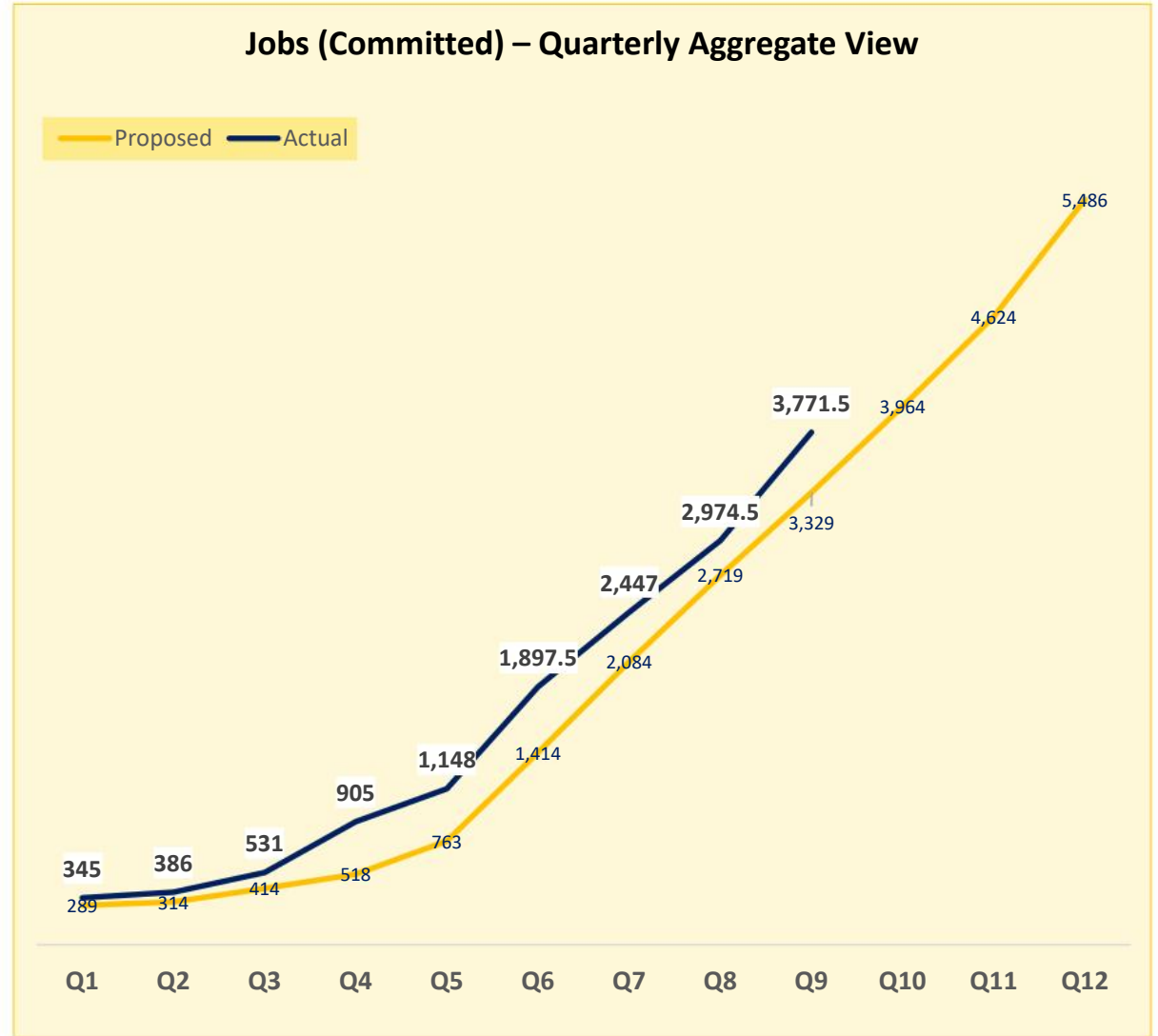
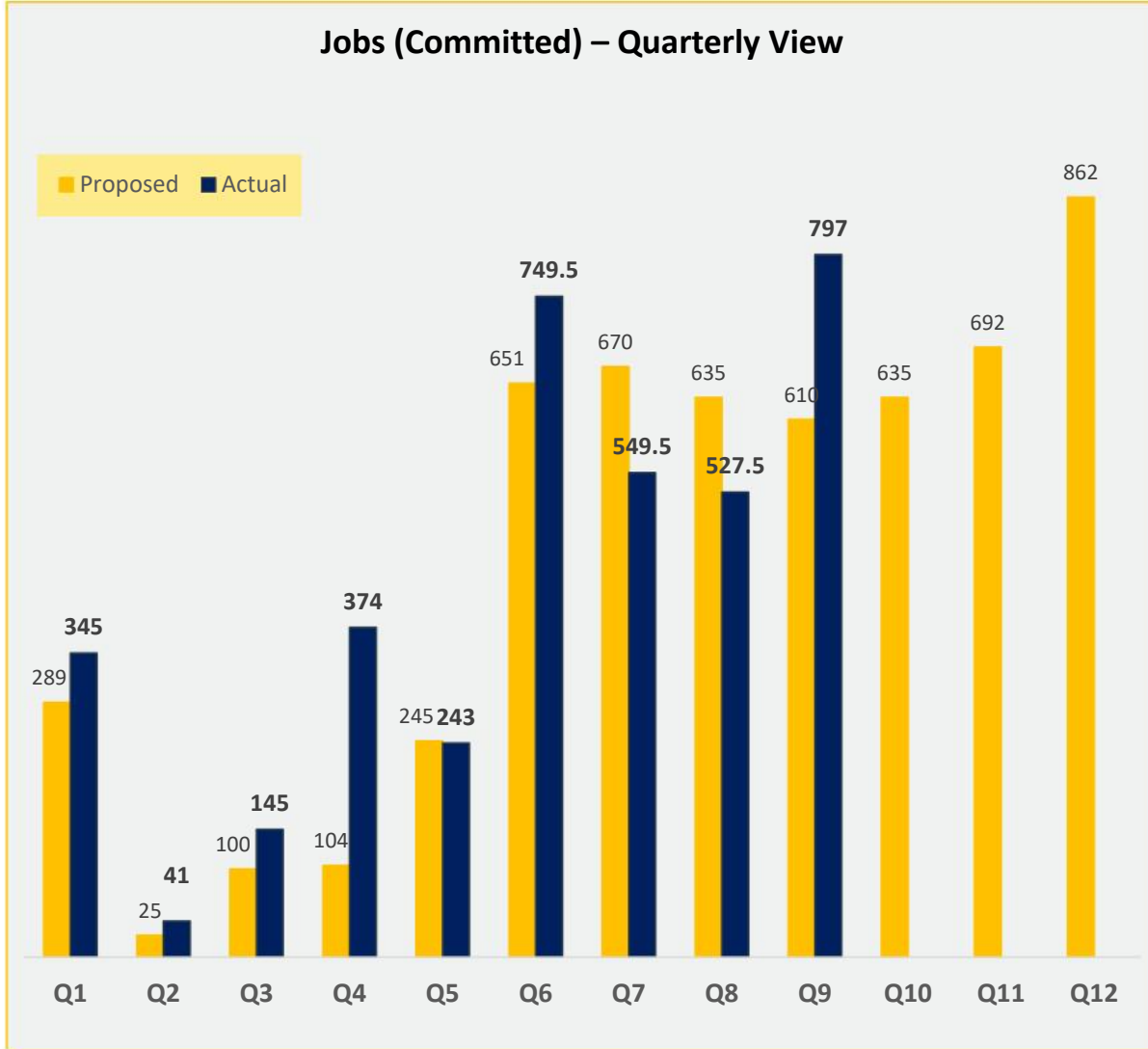
CPCA Business Growth Service

Q9 – Area Data Pack: ECDC

Growth Works: Reporting Period
1st January to 31st March 2023



Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



Service Lines: outcome creation results broken down by district



NOTE: Skills has no jobs targets to achieve but occasionally create new jobs, which is noted in italics below.

Service Line / GW Offer	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
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Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Our performance against the leading contracted metrics...



72 Net jobs created (committed)*



5 Businesses provided with a Growth Diagnostic



4 Businesses enrolled in coaching assignments



0 Businesses starting a coaching journey



14 Businesses completing a coaching journey

* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...

Stated Challenge	Responses Cited
Need growth finance	6
Need to find the right new people	3
Need to improve skills deficits in current team	1
Need more effective people development strategy	0
Need new equipment	5
Need bigger premises	0
Need to improve productivity	0
Need more effective marketing	3
Need more effective sales	5
Need more effective growth strategy	2
Need more effective leadership and management	0
Other	0
TOTAL BY GEOGRAPHY	25

To support coaching some SMEs benefited from a revenue grant.



0 Revenue grant awards made to local firms

SME Revenue Grant Awards



£0

Awarded in Revenue Grants

Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Inward Investment performance against the leading contracted metrics...



0 Jobs created (committed)



0 Inward Investment successes landed locally



0 Active projects with this DC as the preferred UK location

Inward Investment Success

Skills performance against the leading contracted metrics...



3 Apprenticeships created (committed)



0 Additional training and learning outcomes



2 CO23's in place / SME engagement



3 R9 (CO23 action plans) completed

CEC Contract – 8 Schools / Colleges



8 Of 8 eligible schools engaged in CEC



7 Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...



6 Jobs created (committed) from CapEx grant awards



1 SME CapEx grant awards made to local firms



SME Capital Growth Awards

£30,000

Awarded in Capital Growth Funding to local SMEs



0 Jobs created (committed) from Equity projects



0 SME CapEx grant awards made to local firms



Equity Placed

£0

Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



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Name	Number of Grants Awards	Total Value of Grant Awards	Average Value of Grant Awards	Jobs to be created as a result of Grant	Grant Award per Job Created
Revenue Grant (ERDF)	0	£0.00	£0.00	0	£0.00
Revenue Grant (LGF)	0	£0.00	£0.00	0	£0.00
SME CapEx Grant	1	£30,000.00	£30,000.00	6	£5,000.00
	1	£30,000.00	£30,000.00	6	£5,000.00

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Cooper Barnes	CapEx	£30,000.00	6	£5,000.00	Mar-23
		£30,000.00	6	£5,000.00	



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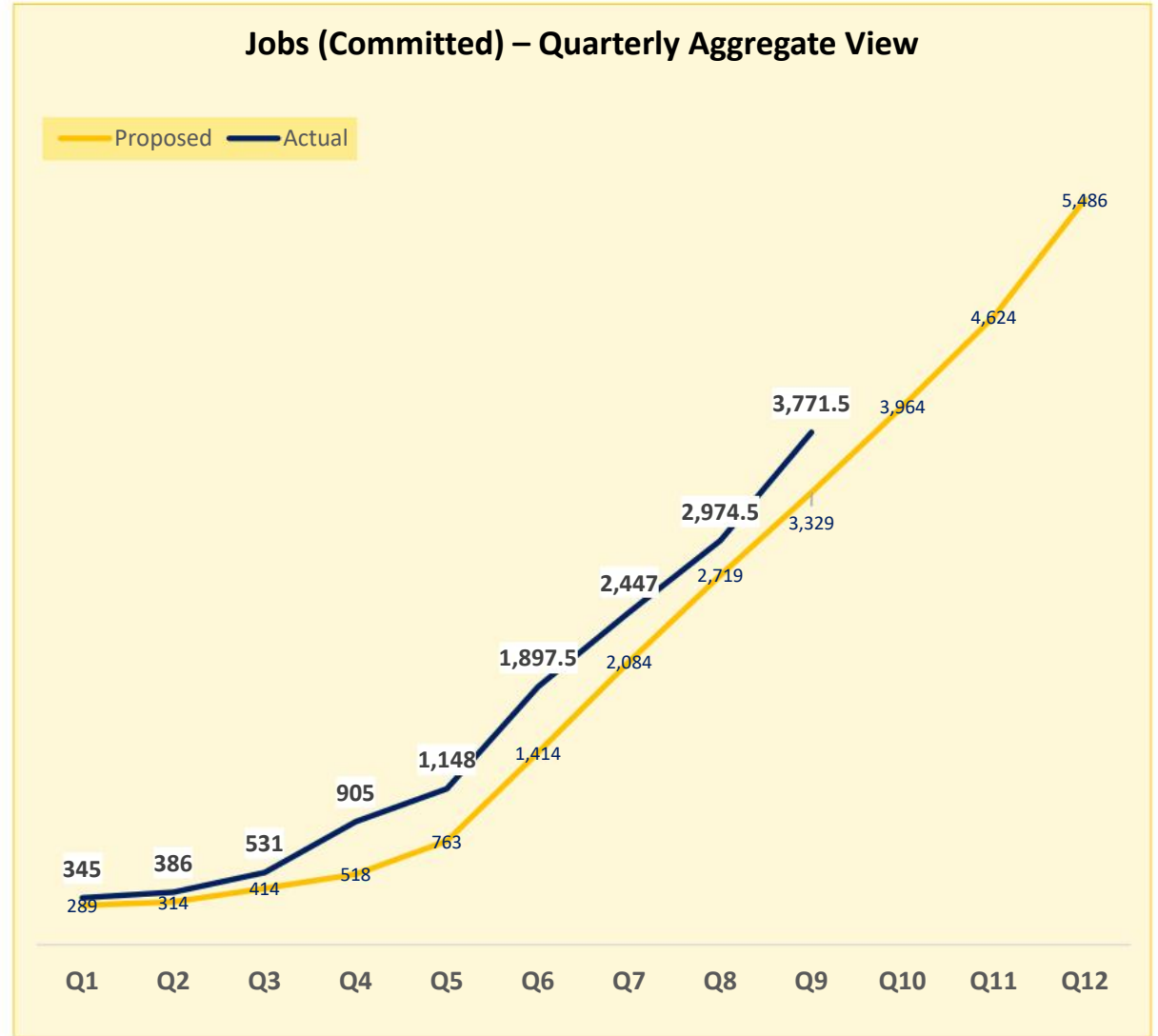
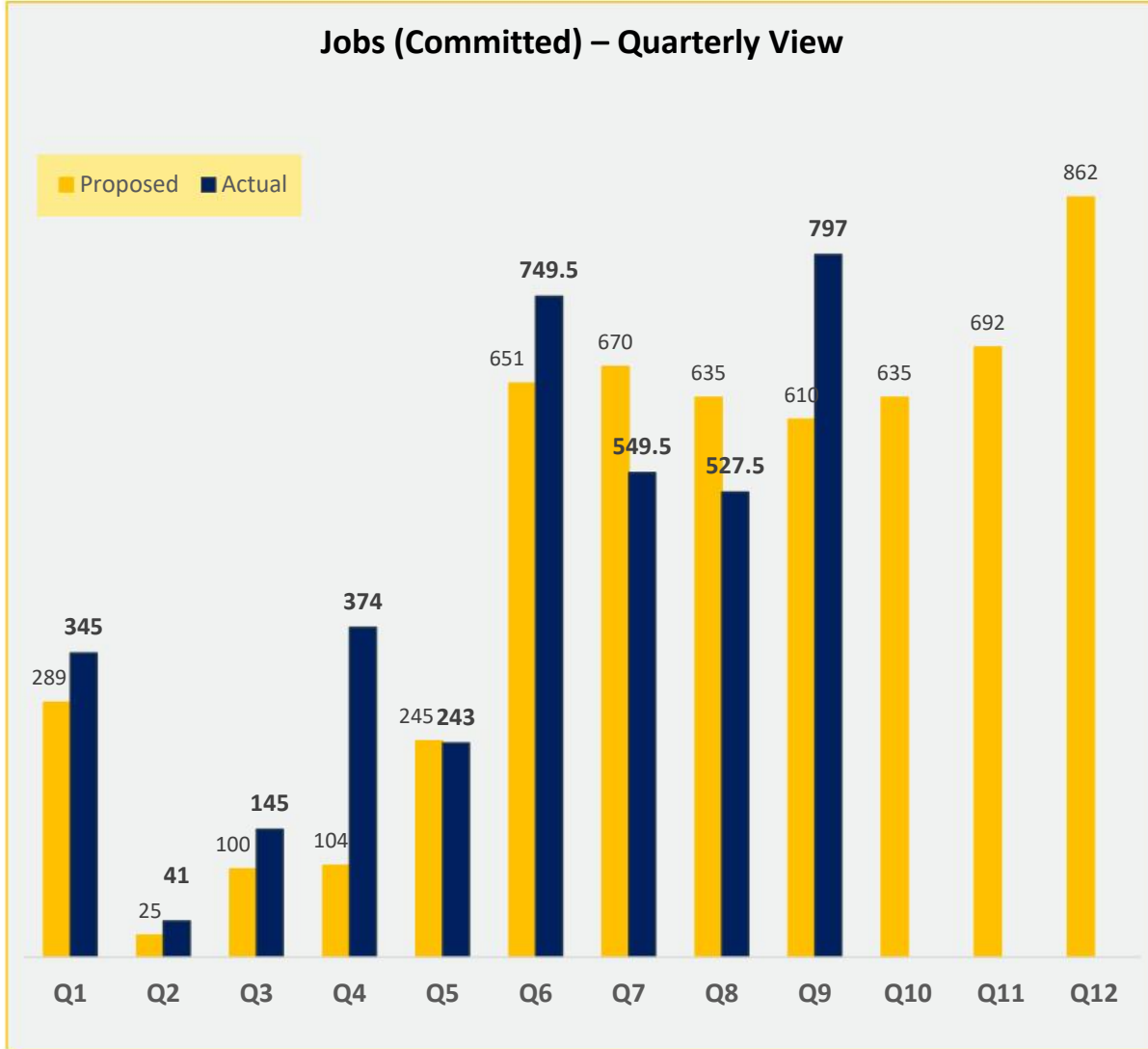
CPCA Business Growth Service

Q9 – Area Data Pack: FDC

Growth Works: Reporting Period
1st January to 31st March 2023



Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



Service Lines: outcome creation results broken down by district



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Investment	56	0	0	0	0	0	0	56	
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TOTAL	43	1	169	89	764	5	0	1,071	1,705
Yr 1&2 Apprenticeships	95	8	32	19	146	17	0	317	TARGET BY END OF YEAR-3
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Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.



Our performance against the leading contracted metrics...



0 Net jobs created (committed)*



15 Businesses provided with a Growth Diagnostic



4 Businesses enrolled in coaching assignments



3 Businesses starting a coaching journey



12 Businesses completing a coaching journey

In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...

Stated Challenge	Responses Cited
Need growth finance	7 ■
Need to find the right new people	3 ■
Need to improve skills deficits in current team	2 ■
Need more effective people development strategy	3 ■
Need new equipment	5 ■
Need bigger premises	0
Need to improve productivity	0
Need more effective marketing	10 ■
Need more effective sales	4 ■
Need more effective growth strategy	4 ■
Need more effective leadership and management	2 ■
Other	0

TOTAL BY GEOGRAPHY 40

To support coaching some SMEs benefited from a revenue grant.



1 Revenue grant award made to local firms

SME Revenue Grant Awards

£3,460
Awarded in Revenue Grants




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Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services

FDC





Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Inward Investment performance against the leading contracted metrics...



-  0 Jobs created (committed)
-  0 Inward Investment successes landed locally
-  0 Active projects with this DC as the preferred UK location

Inward Investment Success

Skills performance against the leading contracted metrics...

-  3 Apprenticeships created (committed)
-  43 Additional training and learning outcomes
-  0 CO23's in place / SME engagement
-  7 R9 (CO23 action plans) completed

CEC Contract – 6 Schools / Colleges

-  6 Of 6 eligible schools engaged in CEC
-  5 Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...

-  25 Jobs created (committed) from CapEx grant awards
-  2 SME CapEx grant awards made to local firms
-  **SME Capital Growth Awards**
£134,094 Awarded in Capital Growth Funding to local SMEs
-  0 Jobs created (committed) from Equity projects
-  0 SME CapEx grant awards made to local firms
-  **Equity Placed**
£0 Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



NOTE: data is for the period 1st January to 31st March 2023.

Name	Number of Grants Awards	Total Value of Grant Awards	Average Value of Grant Awards	Jobs to be created as a result of Grant	Grant Award per Job Created
Revenue Grant (ERDF)	1	£3,460.00	£3,460.00	1	£3,460.00
Revenue Grant (LGF)	0	£0.00	£0.00	0	£0.00
SME CapEx Grant	2	£134,094.00	£67,047.00	25	£5,363.76
	3	£137,554.00	£45,851.33	26	£5,290.54

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Gas Tech Utilities Ltd	CapEx	£34,094.00	5	£6,818.80	Feb-23
Agrimech Ltd	CapEx	£100,000.00	20	£5,000.00	Mar-23
		£134,094.00	25	£5,363.76	

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Moto Mate Ltd	ERDF	£3,460.00	1	£3,460.00	Mar-23
		£3,460.00	1	£3,460.00	



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Q9 – Area Data Pack: HDC

Growth Works: Reporting Period
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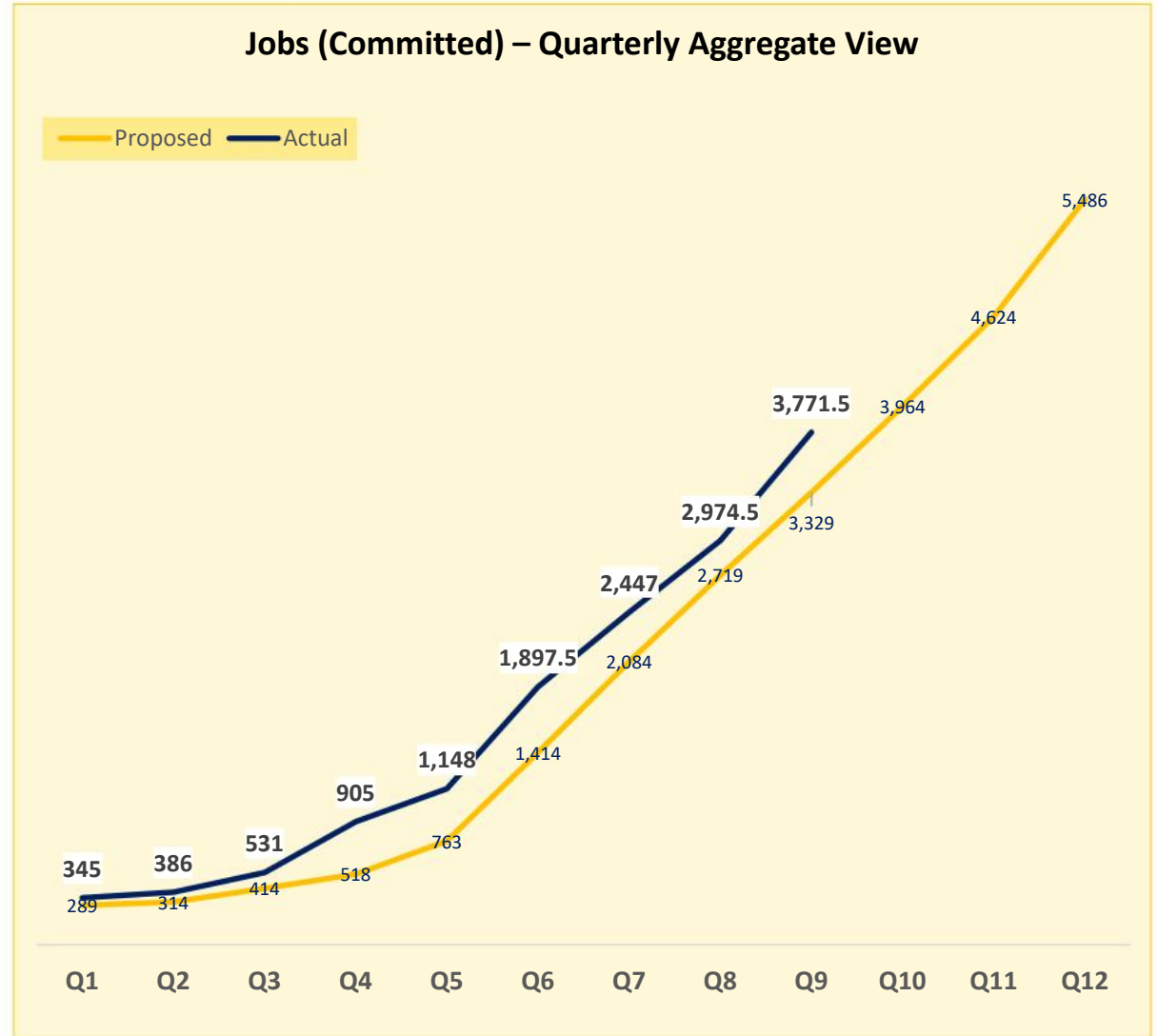
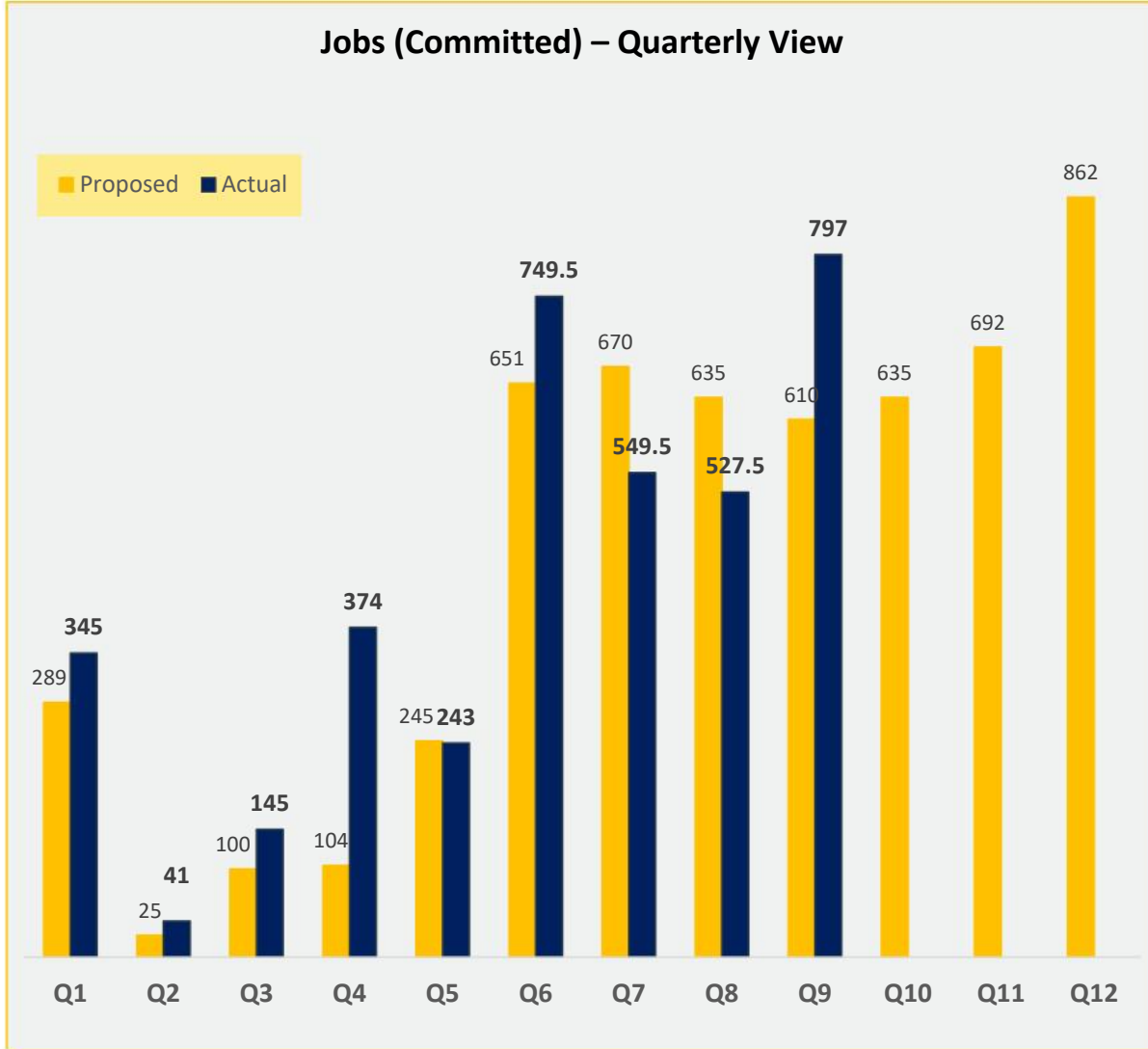


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Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



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Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.



Our performance against the leading contracted metrics...



74 Net jobs created (committed)*



24 Businesses provided with a Growth Diagnostic



16 Businesses enrolled in coaching assignments



9 Businesses starting a coaching journey



37 Businesses completing a coaching journey

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In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...


Stated Challenge	Responses Cited
Need growth finance	7 ■
Need to find the right new people	3 ■
Need to improve skills deficits in current team	1 ■
Need more effective people development strategy	1 ■
Need new equipment	8 ■
Need bigger premises	0
Need to improve productivity	0
Need more effective marketing	5 ■
Need more effective sales	8 ■
Need more effective growth strategy	8 ■
Need more effective leadership and management	1 ■
Other	0
TOTAL BY GEOGRAPHY	42

To support coaching some SMEs benefited from a revenue grant.



3 Revenue grant awards made to local firms

SME Revenue Grant Awards



£18,270




Awarded in Revenue Grants

Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services

HDC

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Inward Investment performance against the leading contracted metrics...



-  0 Jobs created (committed)
-  0 Inward Investment successes landed locally
-  0 Active projects with this DC as the preferred UK location

Inward Investment Success

Skills performance against the leading contracted metrics...

-  5 Apprenticeships created (committed)
-  69 Additional training and learning outcomes
-  8 CO23's in place / SME engagement
-  6 R9 (CO23 action plans) completed

CEC Contract – 10 Schools / Colleges

-  9 Of 10 eligible schools engaged in CEC
-  9 Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...

-  0 Jobs created (committed) from CapEx grant awards
-  0 SME CapEx grant awards made to local firms
-  **SME Capital Growth Awards**
£0 Awarded in Capital Growth Funding to local SMEs
-  0 Jobs created (committed) from Equity projects
-  0 SME CapEx grant awards made to local firms
-  **Equity Placed**
£0 Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



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Revenue Grant (ERDF)	2	£15,545.00	£7,772.50	5	£3,109.00
Revenue Grant (LGF)	1	£2,725.00	£2,725.00	1	£2,725.00
SME CapEx Grant	0	£0.00	£0.00	0	£0.00
	3	£18,270.00	£6,090.00	6	£3,045.00

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Photofabrication Ltd	LGF	£2,725.00	1	£2,725.00	Mar-23
Ilux Limited	ERDF	£8,445.00	4	£2,111.25	Feb-23
Le Mark Group Limited	ERDF	£7,100.00	1	£7,100.00	Mar-23
		£18,270.00	6	£6,090.00	



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CPCA Business Growth Service

Q9 – Area Data Pack: PCC

Growth Works: Reporting Period
1st January to 31st March 2023



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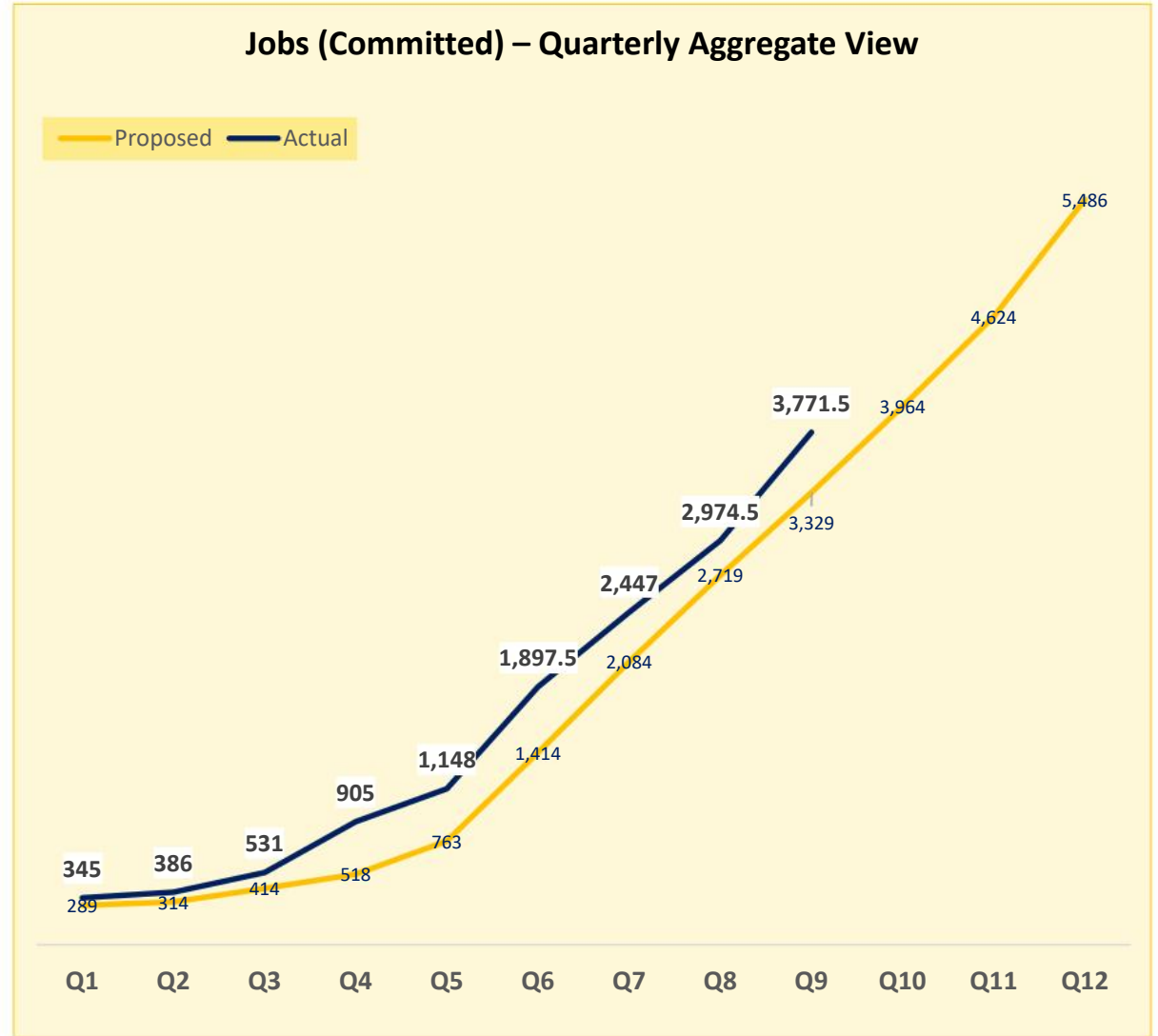
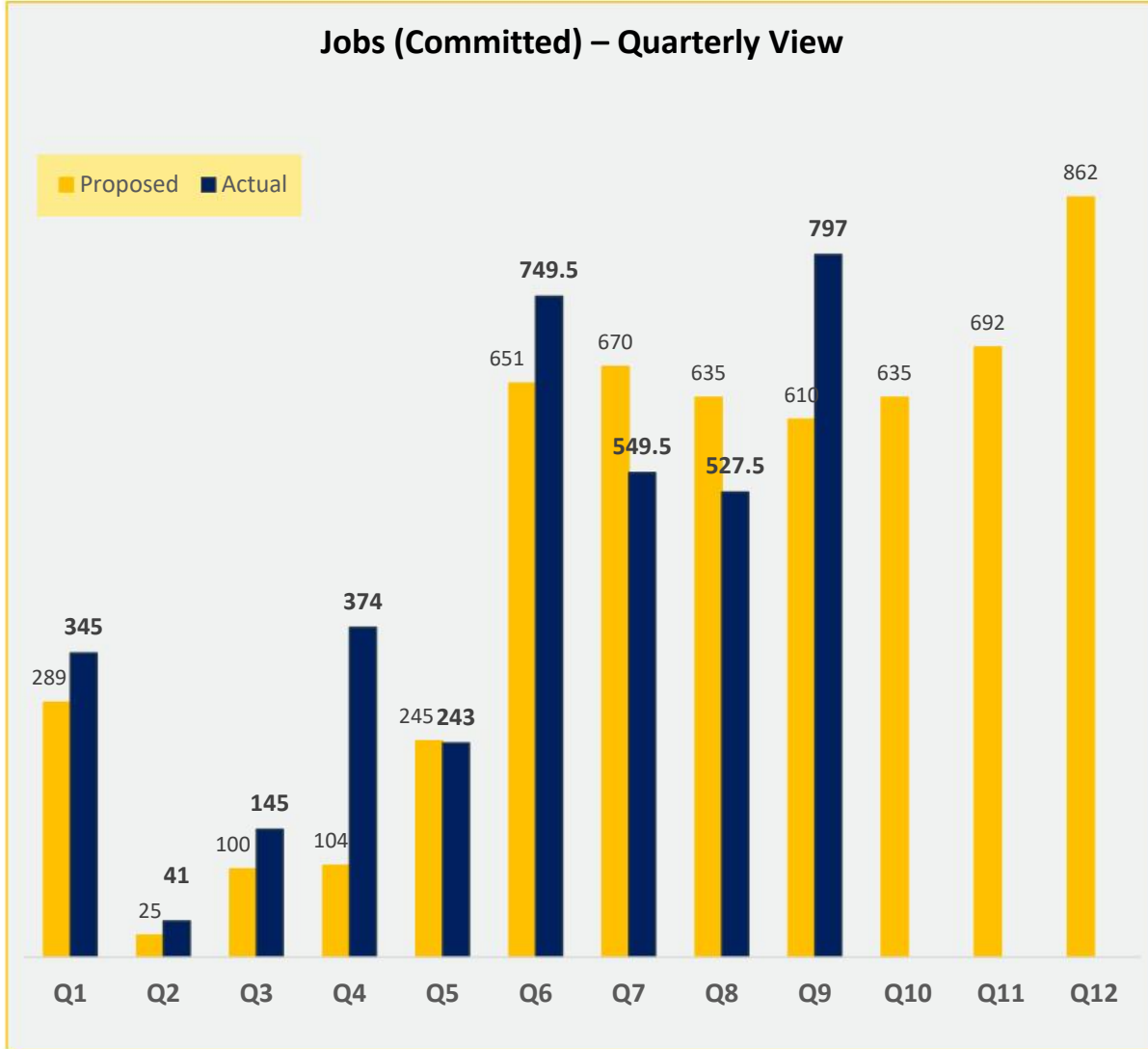


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Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



Service Lines: outcome creation results broken down by district



NOTE: Skills has no jobs targets to achieve but occasionally create new jobs, which is noted in italics below.

Service Line / GW Offer	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
Coaching: nudge grants*	10	72	0	74	255	104	82	597	
Investment	56	0	0	0	0	0	0	56	
SME CapEx Grants	0	6	25	0	22	5	0	58	
SME Equity Investment	84	0	0	0	0	0	0	84	
<i>Skills has no target to achieve for jobs but occasionally creates jobs</i>									2
Yr 1&2 Jobs (all services)*	538.5	393	310	273	551	687.5	158.5	2,974.5	TARGET BY END OF YEAR-3
Yr 3 - Q9 Jobs (all services)	150	78	25	74	277	109	82	797	
TOTAL	688.5	471	335	347	828	796.5	240.5	3,771.5	5,486

Note: Year 1 & 2 figure includes 67 for Skills Service jobs which do not appear in the DC splits.

* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

Skills Outcome	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
Yr 1&2 Learning Outcomes	*42	1	*126	20	673	*5	0	867	TARGET BY END OF YEAR-3
Yr3 - Q9 Learning Outcomes	1	0	43	69	91	0	0	204	
TOTAL	43	1	169	89	764	5	0	1,071	1,705
Yr 1&2 Apprenticeships	95	8	32	19	146	17	0	317	TARGET BY END OF YEAR-3
Yr3 to Q9 Apprenticeships	24	3	3	5	56	0	0	91	
TOTAL	119	11	35	24	202	17	0	408	1,400

* Note: following a post code check on Learning Outcome, five (5) in CCC are SCDC, and three (3) in CCC are FDC, so the data has been altered accordingly.

Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.



Our performance against the leading contracted metrics...



255 Net jobs created (committed)*



56 Businesses provided with a Growth Diagnostic



17 Businesses enrolled in coaching assignments



14 Businesses starting a coaching journey



59 Businesses completing a coaching journey

* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...


Stated Challenge	Responses Cited
Need growth finance	27
Need to find the right new people	23
Need to improve skills deficits in current team	10
Need more effective people development strategy	3
Need new equipment	37
Need bigger premises	0
Need to improve productivity	0
Need more effective marketing	34
Need more effective sales	24
Need more effective growth strategy	18
Need more effective leadership and management	10
Other	0
TOTAL BY GEOGRAPHY	186

To support coaching some SMEs benefited from a revenue grant.



6 Revenue grant awards made to local firms

SME Revenue Grant Awards



£44,051

Awarded in Revenue Grants

Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services



Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Inward Investment performance against the leading contracted metrics...



0 Jobs created (committed)



0 Inward Investment successes landed locally



0 Active projects with this CC as the preferred UK location

Inward Investment Successes

Skills performance against the leading contracted metrics...



56 Apprenticeships created (committed)



91 Additional training and learning outcomes



14 CO23's in place / SME engagement



16 R9 (CO23 action plans) completed

CEC Contract – 21 Schools / Colleges

21 Of 21 eligible schools engaged in CEC

17 Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...



22 Jobs created (committed) from CapEx grant awards



2 SME CapEx grant awards made to local firms

SME Capital Growth Awards

£81,682 Awarded in Capital Growth Funding to local SMEs



0 Jobs created (committed) from Equity projects



0 SME CapEx grant awards made to local firms

Equity Placed

£0 Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



NOTE: data is for the period 1st January to 31st March 2023.

Name	Number of Grants Awards	Total Value of Grant Awards	Average Value of Grant Awards	Jobs to be created as a result of Grant	Grant Award per Job Created
Revenue Grant (ERDF)	5	£35,531.00	£7,106.20	10	£3,553.10
Revenue Grant (LGF)	1	£8,520.00	£8,520.00	2	£4,260.00
SME CapEx Grant	2	£81,682.17	£40,841.09	22	£3,712.83
	8	£125,733.174	£15,716.65	34	£4,274.93

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Automated Wire Bending Ltd	CapEx	£46,682.17	14	£3,334.44	Feb-23
Belfry Façade Systems Ltd	CapEx	£35,000.00	8	£4,375.00	Mar-23
		£81,682.17	22	£3,712.83	

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Recycling of Used Plastics Ltd	LGF	£8,520.00	2	£4,260.00	Mar-23
B Safe Electrical	ERDF	£9,696.00	2	£4,848.00	Jan-23
You Develop	ERDF	£6,985.00	2	£3,492.50	Jan-23
Verisio Limited	ERDF	£1,000.00	4	£250.00	Feb-23
Kirby Electrical Contracts Ltd	ERDF	£7,500.00	1	£7,500.00	Mar-23
Belfry Façade Systems Ltd	ERDF	£10,350.00	1	£10,350.00	Mar-23
		£44,051.00	12	£3,670.92	



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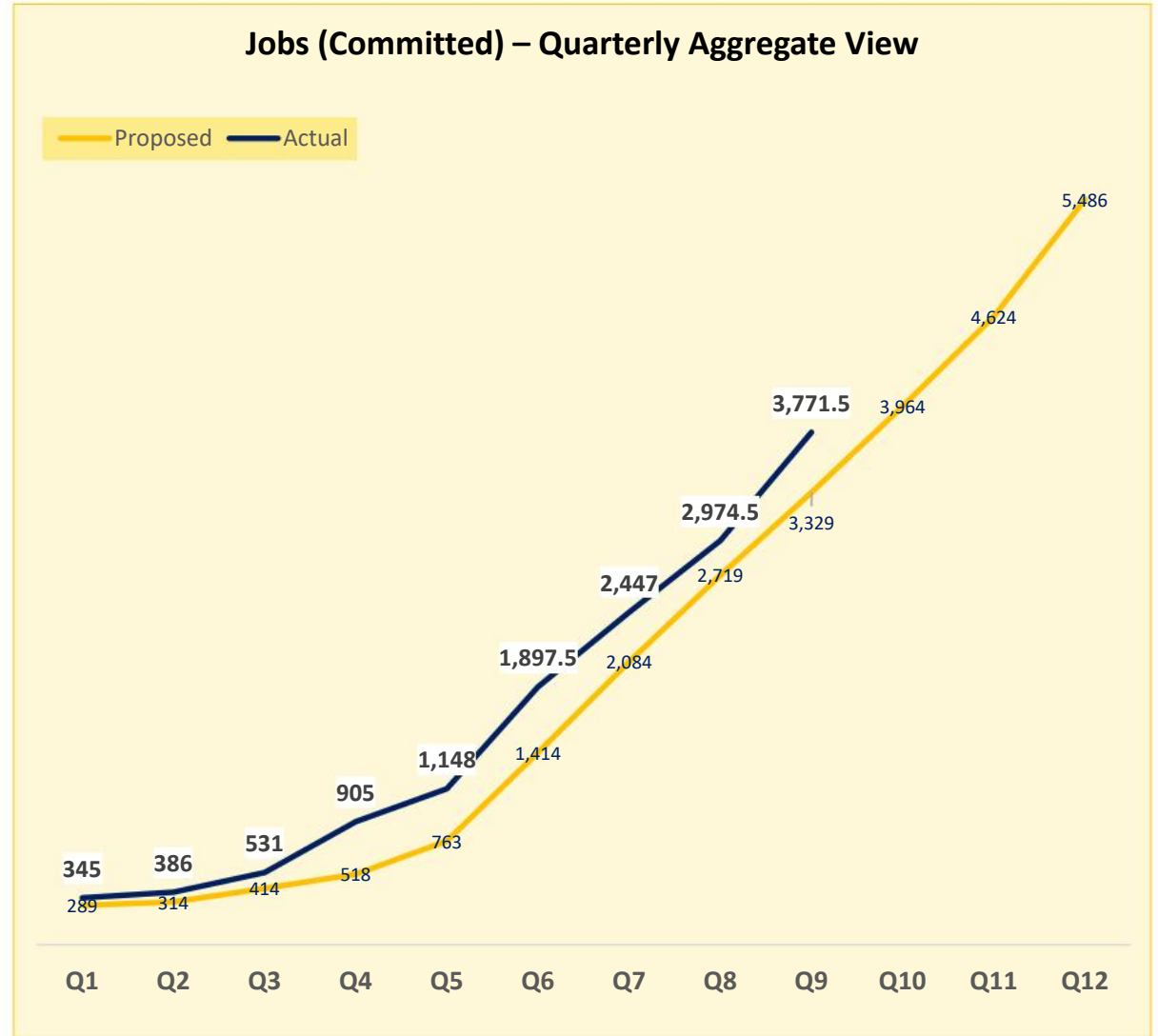
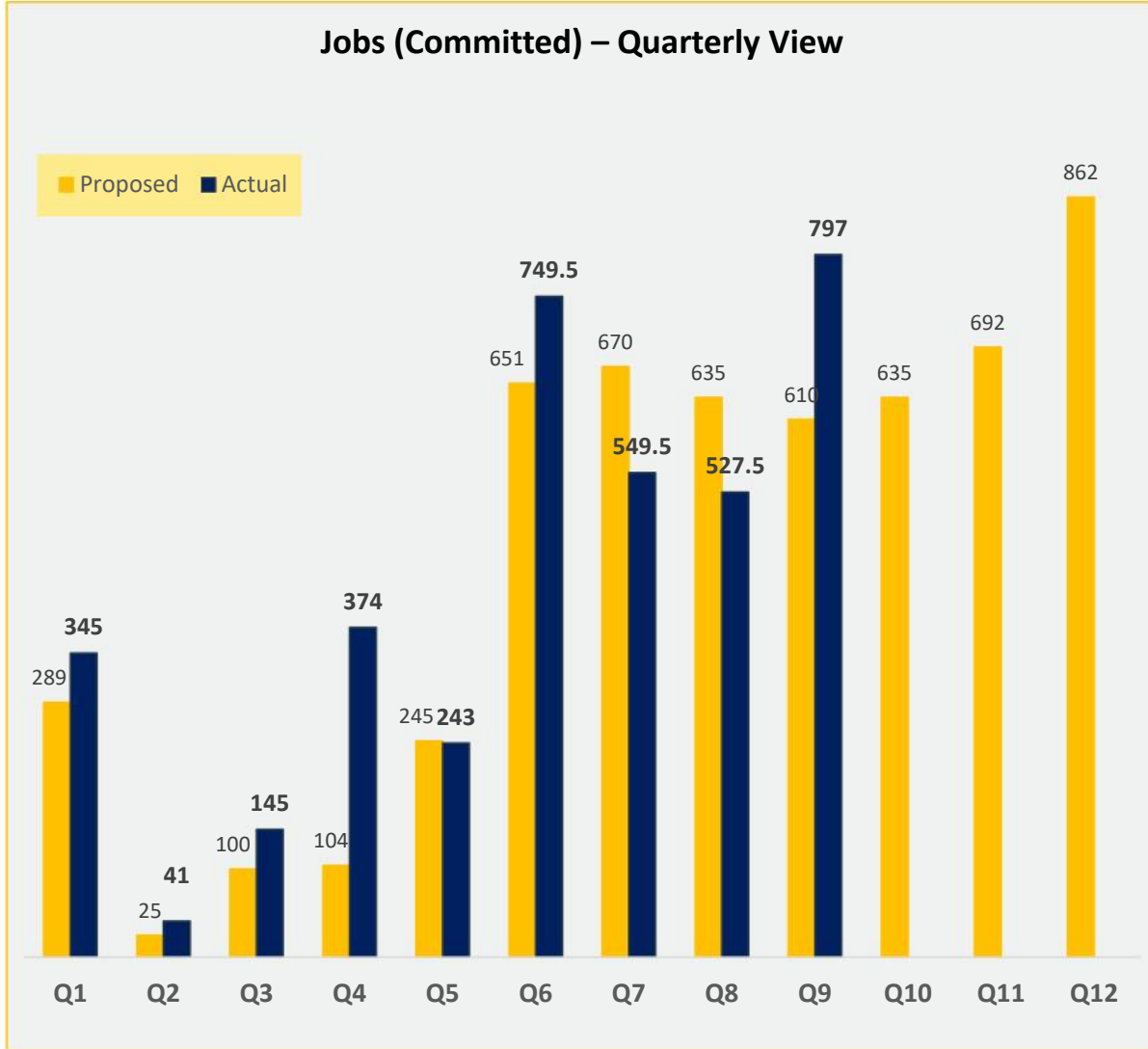
CPCA Business Growth Service

Q9 – Area Data Pack: SCDC

Growth Works: Reporting Period
1st January to 31st March 2023



Programme Director's Summary: Jobs to 31st March 2023 (Year-3, Quarter-9)



Service Lines: outcome creation results broken down by district



NOTE: Skills has no jobs targets to achieve but occasionally create new jobs, which is noted in italics below.

Service Line / GW Offer	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
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Investment	56	0	0	0	0	0	0	56	
SME CapEx Grants	0	6	25	0	22	5	0	58	
SME Equity Investment	84	0	0	0	0	0	0	84	
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Yr 1&2 Jobs (all services)*	538.5	393	310	273	551	687.5	158.5	2,974.5	TARGET BY END OF YEAR-3
Yr 3 - Q9 Jobs (all services)	150	78	25	74	277	109	82	797	
TOTAL	688.5	471	335	347	828	796.5	240.5	3,771.5	5,486

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Skills Outcome	Cambridge CC	East Cambs DC	Fenland DC	Hunts DC	Peterborough CC	South Cambs DC	LEP	TOTAL	
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TOTAL	43	1	169	89	764	5	0	1,071	1,705
Yr 1&2 Apprenticeships	95	8	32	19	146	17	0	317	TARGET BY END OF YEAR-3
Yr3 to Q9 Apprenticeships	24	3	3	5	56	0	0	91	
TOTAL	119	11	35	24	202	17	0	408	1,400

* Note: following a post code check on Learning Outcome, five (5) in CCC are SCDC, and three (3) in CCC are FDC, so the data has been altered accordingly.

Q9 Review: Growth Coaching Service and Revenue Grants

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

SCDC

Our performance against the leading contracted metrics...



104 Net jobs created (committed)*



38 Businesses provided with a Growth Diagnostic



19 Businesses enrolled in coaching assignments



9 Businesses starting a coaching journey



52 Businesses completing a coaching journey

In delivering diagnostics to businesses, the companies we engaged with cited a range of barriers to growth...

Stated Challenge	Responses Cited	
Need growth finance	12	■
Need to find the right new people	15	■
Need to improve skills deficits in current team	11	■
Need more effective people development strategy	2	
Need new equipment	21	■
Need bigger premises	0	
Need to improve productivity	0	
Need more effective marketing	19	■
Need more effective sales	8	■
Need more effective growth strategy	12	■
Need more effective leadership and management	1	
Other	0	
TOTAL BY GEOGRAPHY	101	

To support coaching some SMEs benefited from a revenue grant.



1 Revenue grant awards made to local firms

SME Revenue Grant Awards



£2,550

Awarded in Revenue Grants

* Note: the numbers shown are the net position over the quarter. For all enquiries regarding Coaching jobs please reach out to the Growth Coaching Programme Director, Martin Johnson Martin.Johnson@growthworks.uk

Q9 Review: Inward Investment, Skills, and SME CapEx Grants and Equity Services

SCDC

Performance Indicator Scorecard Summary for the period 1st January to 31st March 2023.

Inward Investment performance against the leading contracted metrics...



0 Jobs created (committed)



0 Inward Investment successes landed locally



0 Active projects with this DC as the preferred UK location

Inward Investment Successes

Skills performance against the leading contracted metrics...



0 Apprenticeships created (committed)



0 Additional training and learning outcomes



4 CO23's in place / SME engagement



2 R9 (CO23 action plans) completed

CEC Contract – 13 Schools / Colleges



13 Of 13 eligible schools engaged in CEC



10 Of schools engaged have completed a Compass

SME CapEx Grants and Equity placement performance against the leading metrics...



5 Jobs created (committed) from CapEx grant awards



1 SME CapEx grant awards made to local firms



SME Capital Growth Awards
£30,000 Awarded in Capital Growth Funding to local SMEs



0 Jobs created (committed) from Equity projects



0 SME CapEx grant awards made to local firms



Equity Placed
£0 Small Business Capital Growth Investment Equity

SERVICE LINE REPORTING: Grants – ERDF and LGF Revenue Grants, and SME CapEx Grants



NOTE: data is for the period 1st January to 31st March 2023.

Name	Number of Grants Awards	Total Value of Grant Awards	Average Value of Grant Awards	Jobs to be created as a result of Grant	Grant Award per Job Created
Revenue Grant (ERDF)	1	£2,550.00	£2,550.00	1	£2,550.00
Revenue Grant (LGF)	0	£0.00	£0.00	0	£0.00
SME CapEx Grant	1	£30,000.00	£30,000.00	5	£6,000.00
	2	£32,550.00	£16,275.00	6	£5,425.00

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Brown & Ralph	CapEx	£30,000.00	5	£6,000.00	Jan-23
		£30,000.00	5	£6,000.00	

Name	Grant Type	Grant Value to be Claimed	Jobs to be created as a result of Grant	Grant Award per Job Created	Date Grant Offer Letter Sent
Mobas	ERDF	£2,550.00	1	£2,550.00	Jan-23
		£2,550.00	1	£2,550.00	



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